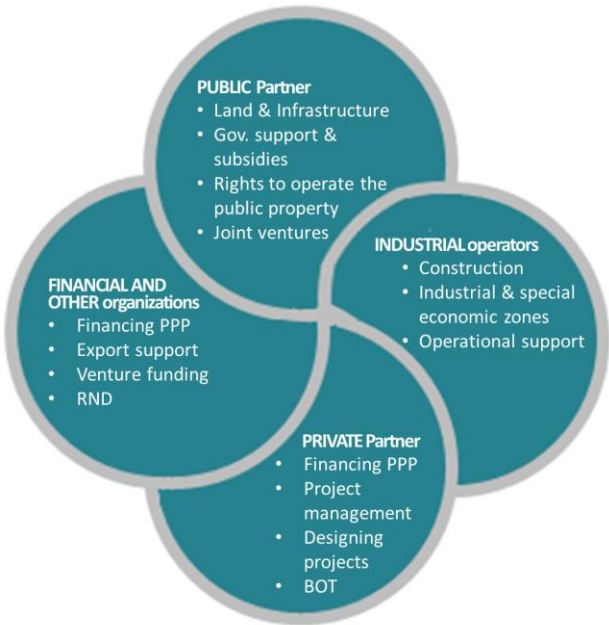


PUBLIC-PRIVATE PARTNERSHIP IN KAZAKHSTAN

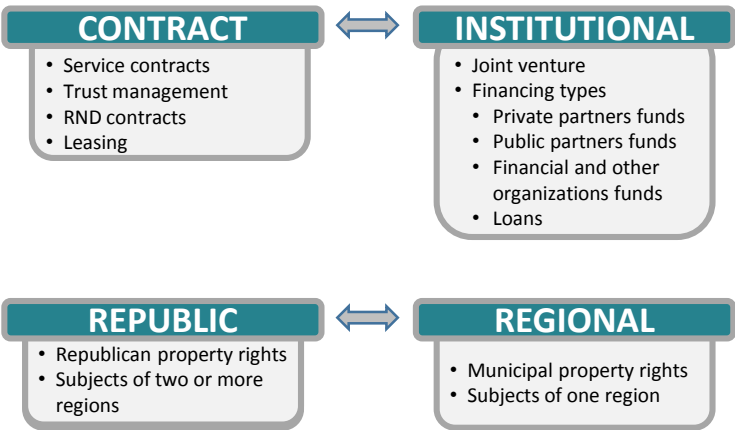


Public-private partnership can be implemented in all sectors (spheres) of economy

Participants



Classification



Cost recovery and Income generation

	Sales	•in the course of operation of the object of public-private partnership
	Subsidies	•in cases established by the law of the Republic of Kazakhstan
	Investment costs compensation	•for the project of public-private partnership
	Operating costs compensation	•of the project of public-private partnership
	Management fee & rent	•for the public-private partnerships object which are in state ownership
	Accessibility fee	

1. Light Rail transit in Almaty - \$ 300 mln.

Grantor – Akimat of Almaty city

Length – 22.9 km

Population served – c. 2,000,000

Contractual structure – DBFOT

Operating period – 23 years

Possible revenue structure – accessibility payment and/or other options available to the project at the moment of tendering to mitigate commercial risks of traffic

Tender announcement – end of 2017

2. Almaty railway bypass - \$ 297 mln.

Grantor – Ministry of Investments and Development

Length / Average annual turnover – 74.7 km / 13.73 mln. tons

Contractual structure – BTO

Operating period – 27 years

Possible Revenue Structure – CAPEX compensation, tariffs for services provided

Tender announcement – 2017

3. Asfendiyarov Medical university project in Almaty - \$ 115 mln.

Grantor – Ministry of Healthcare and Social Development

Capacity:

- **In-Patient Hospital** – 300 beds

- **Out-Patient Hospital** – 300 visits per day

Population served – c. 1,360,000

Contractual structure – Facility management contract with no medical services

Operating period – 17 years

Possible revenue structures – accessibility payment

Tender announcement – 2H2017

4. Shymkent bypass toll road - \$ 95 mln.

Grantor – Ministry of Investments and Development

Population served – c. 1,900,000

Length – 48 km

Category – «I» with 4 lanes

Contractual structure – BTMO

Operating period – 17 years

Possible Revenue Structure – accessibility payment or other options available to the project at the moment of tendering to cover commercial risk of traffic

Tender announcement – 2017

5. Karaganda Medical University project - \$ 100 mln.

Capacity: In-Patient Hospital – 300 beds

Population served – c. 680,000

Contractual structure – Facility management contract with no medical services

Operating period – 17 years

Possible revenue structures – accessibility payment

Tender announcement – 2017-2018



1. Construction and maintenance of 3 parking lots- \$ 16.5 mln.

Grantor – Akimat of Astana city

CAPEX – average cost of each parking \approx 5.5 mln. USD

Contractual structure – BTO

Operating period – 28 years

Possible Revenue Structure – compensation of investment costs, management fees

Rent for 1 car – day: 0.30 \$ per hour / night: 2 \$

Tender announcement – 2016-2017



2. Construction and maintenance of 2 bus stations - \$ 31 mln.

Grantor – Akimat of Astana city

CAPEX – average cost of each bus station \approx 15.5 mln. USD

Contractual structure – BTO

Operating period – 28 years

Possible Revenue Structure – compensation of investment costs, management fees (tickets, rent)

Passengers turnover – 4500 passengers per day

Tender announcement – 2016-2017



3. Construction of 4 kindergartens - \$ 14.4 mln.

Grantor – Akimat of Astana city

CAPEX – average cost of each kindergarten \approx 3.6 mln. USD

Contractual structure – BTO

Operating period – 19 years

Possible Revenue Structure – compensation of investment costs, management fees, state order

Seating capacity – 300 children

Tender announcement – 2016-2017



Other PPP projects in Astana, including:

Health facilities
Power substations
Sports facilities
Greenhouses
and others



1. Construction of the new railway line Mangyshlak –Bautino- \$ 260,8 mln.

Grantor – Akimat of Mangistau region

CAPEX – ≈ 260,8 mln. USD

Contractual structure – BTO

Operating period – 27years

Possible Revenue Structure – compensation of investment costs, sale of goods, works and services during the operating of PPP object

Annual production– the volume of cargo transportation ≈ 2.5-2.8 mln. tons

Tender announcement – 2017-2018



2. Construction of 14 kindergartens in Almaty - \$ 23 mln.

Grantor – Akimat of Almaty city

CAPEX – average cost of each kindergarten ≈ 1.65 mln. USD

Contractual structure – BTO

Operating period/ Payback – 5 years

Possible Revenue Structure – compensation of investment costs, management fees, state order

Seating capacity – 150 children

Tender announcement – 2016-2017



3. Construction and operation of the medical hospital in Oskemen - \$ 100 mln.

Grantor – Akimat of East Kazakhstan region

Contractual structure – BTO

Capacity – 300 beds, 9764 people per year

Operating period – 30 years

Possible Revenue Structure – land plot, compensation of Investment and operation costs, management fees, facility management contract with medical and no medical services

Tender announcement – 2016-2017



4. Construction and operation of the medical clinic in Kyzylorda city - \$ 11 mln.

Grantor – Akimat of Kyzylorda region

Contractual structure – BTO

Capacity – 500 visits per day

Operating period – 17 years

Possible Revenue Structure – land plot, compensation of Investment and operation costs, management fees, facility management contract with medical and no medical services

Tender announcement – 2016



5. Construction of 7 kindergartens in Aktobe region - \$ 10 mln.

Grantor – Akimat of Aktobe region

CAPEX – average cost of each kindergarten ≈ 1.5 mln. USD

Contractual structure – BTO

Operating period – 19 years

Possible Revenue Structure – cofinancing, management fees, state order

Seating capacity – 150-320 children

Tender announcement – 2016



6. Modernization of wastewater treatment plants in Aktobe region - \$ 50 mln.

Grantor – Akimat of Aktobe region

Contractual structure – BTO

Operating period – 2 years

Capacity – 100 thous. m3 per day

Possible Revenue Structure – compensation of

Investment and operation costs, guarantee acquisition of services at a certain price, state order

Tender announcement – 2016



7. Construction and operating of multi-field hospital for 300 beds - \$ 39,2mln.

Grantor – Akimat of Aktay city

CAPEX ≈ 39,2 mln. USD

Contractual structure – BTO

Operating period – 25 years

Possible Revenue Structure – compensation of

investment costs, sale of goods, works and services during the operation of PPP object;

Annual production – 300 beds

Tender announcement – 2016



8. Construction of 5 kindergartens in Zhambyl region - \$ 7 mln.

Grantor – Akimat of Zhambyl region

CAPEX – average cost of each kindergarten ≈ 1.5 mln. USD

Contractual structure – BTO

Operating period – 19 years

Possible Revenue Structure – compensation of

investment costs, management fees, state order

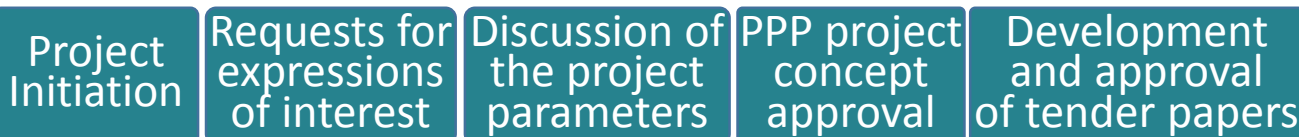
Seating capacity – 140-280 children

Tender announcement – 2016



Other regional PPP projects

1. PPP project concept development stage

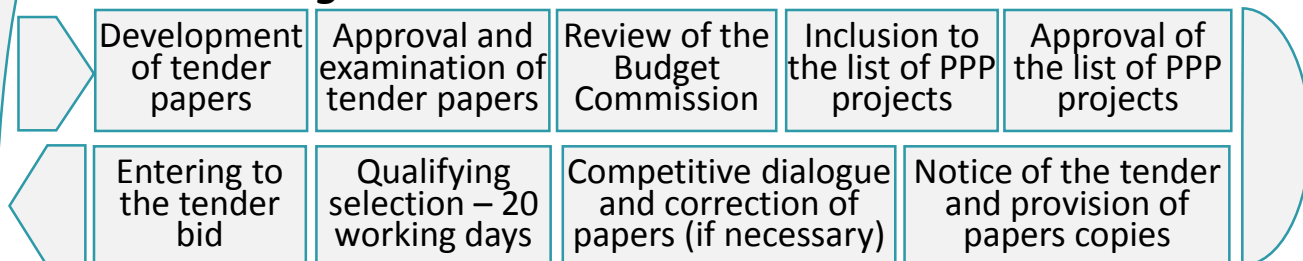


2. Announcement and carrying out of tender

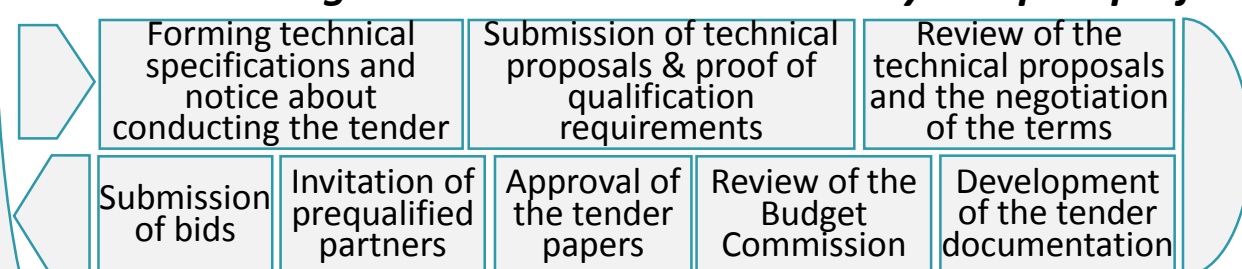
Tender procedures

Selection of the Private partner using relevant procedures:

2.1. *One stage tender*



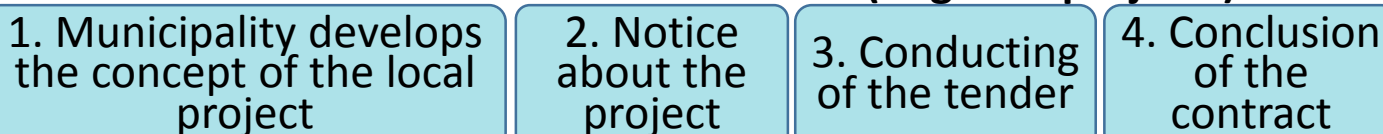
2.2. *Two stage tender – used in technically complex projects*



3. Conclusion of PPP contract (not more than 90 days)



SIMPLIFIED TENDER PROCEDURES (Regional projects)



Criterion for simplified tender procedures

- Selection of the Private partner is carried out using standard tender documentation
- PPP project does not belong to the sphere of natural monopolies
- PPP Contract is signed in accordance with the Model Treaty
- Project cost < 8,4 bln. KZT (≈24 mln. USD). Project being implemented at the regional level